

## **ABOUT US**

Indonesia has been one of the giants if not the biggest producers of agricultural products for hundreds of years. As we know it, with its fertile soils, thousands of enormous amount of islands have been producing the best quality of spices that are coveted all around the world.

What happens now in Indonesia, is that a numerous high experienced and well performing farmer lost the market access which impact the social livelihood of themselves. Their lacking of the connection to the global market pays them so much price.

And there, Bumi Sulawesi plays a part. To connect these farmers to the global market and help our clients as agriculture importers to have a better understanding and a better decision-making about Indonesian food and agricultural products.



### **OUR SERVICES**

Its is our job to connect the world by providing the best matches of our clients to the best farmers and vice versa. Derived from this notion, its at a moral value that we push ourselves to serve you our best.

In terms of the pipeline business, our company meets your specifications by providing a quick service and assisting in your needs in terms of: best pricing from suppliers, transport and delivery services, import duties, insurance and inspection, hence, taking the hassle out of importing goods required by clients.

## VISION

Bumi Megah Sulawesi, PT. is set out to be a leading trading company of variety of commodities originated from Indonesia.

## **MISSION**

To increase the involvement of Indonesian farmer in world trading activity to imrpove the prosperity and social life and to spread our passion to the world about Indonesia's high quality products.



# OUR PRODUCTS FRESH RED ONION

Indonesian red onion has its own distinc and stronger smell compared to red onions originated from other countries such as South Asia and East Asia



| Product Name                                    | Red Onion   |   |
|---|---|---|
| Quality   | Grade A   | Grade B   |
| Size  | Large :64 mm or above                                 | Large :64 mm or above                                 |
|   | Medium: 51-64 mm                                      | Medium: 51-64 mm                                      |
|   | Small: 38-51mm  | Small : 38-51mm                                       |
|   | General: 24-38mm                                      | General: 24-38mm                                      |
| Physical Defects<br>(Shape, Color, Cracks etc.) | Less Than 5%  | Less Than 8%  |
| Quality Tolerance                               | 5% by number/weight of onions                         | 8% by number/weight of onions                         |
| Size Tolerance                                  | 5% by number/weight of onions                         | 5% by number/weight of onions                         |
| Uniformity                                      | Onions of the same origin, variety, quality and size. | Onions of the same origin, variety, quality and size. |
| Packaging                                       | 25 or 40 kg bags (by request)                         | 25 or 40 kg bags (by request)                         |
| Production Capacity                             | Up tp 1500mt/month                                    | Up tp 1500mt/month                                    |
| MOQ   | 12mt  | 12mt  |

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#### **ARABICA**

#### **Green and Roasted Beans**

Indonesia is well known for its traditional practices of coffee cultivation, mostly on privately owned smallholder plantations.

Regions around Indonesia are frequently included in the region, as they share not only geographic proximity but also flavor profiles as well.

In general these coffees are known for their full-bodied, rich taste and vibrant yet low-toned and gentle acidity, and long finish / aftertaste. Some Indonesian coffees are quite earthy in flavour, a quality loved by some people but overpowering to others and take some getting used to, to be fully appreciated.







| Product           | Arabica Green Bean             | Arabica Roasted Beans       |
|-------------------|--------------------------------|-----------------------------|
| Processing Method | Semi Washed                    | Semi Washed                 |
| Altit ude         | 1600-2000 masl                 | 1600-2000 masl              |
| Note Taste        | Light Acidity, Floral<br>Taste | Light Acidity, Floral Taste |
| Water Content     | 12 - 14%                       | N/A                         |
| Defect            | Max 5%                         | Max 5%                      |
| Process           | 3 weeks                        | 3 weeks                     |
| Roasting          | Unroasted                      | Light to Medium             |

#### **ROBUSTA**

#### **Green and Roasted Beans**

Robusta coffees contain twice as much caffeine and chlorogenic acids than Arabica. Both of these factors affect the taste of coffee. Generally speaking a Robusta will taste more bitter, woody and leathery, which scientists attribute to the levels of caffeine and chlorogenic acids.

The caffeine content also has a biological reason: pest control. Robusta coffees are known for being much more resistant to pests and insects because of the increased amount of caffeine which acts like a natural deterrent. The lower levels of caffeine in Arabica coffees make them more prone to insect damage and require a lot more care and maintenance. These factors result in higher green bean prices.







|                   | Robusta Green Bean                  | Robusta Roasted Beans               |
|-------------------|-------------------------------------|-------------------------------------|
| Processing Method | Semi Washed                         | Semi Washed                         |
| Altitude          | 400-600 masl                        | 400-600 masl                        |
| Note Taste        | Nutty, Earthy,<br>Rounded like body | Nutty, Earthy, Rounded<br>like body |
| Water Content     | 11-13%                              | N/A                                 |
| Defect            | Max 5%                              | Max 5%                              |
| Process           | 4-5 weeks                           | 4-5 weeks                           |
| Roasting          | Unroasted                           | Light to Medium                     |

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#### **RAW CASHEW NUTS**

Raw cashew nuts in shell are processed to extract the cashew nut kernel which is globally a popular snack and food source. We supply high quality raw cashew nuts in shell originated mainly from various regions across Sulawesi such as Enrekang, Bone, Bulukumba, Palu and also Kendari.

Coming from various regions that are known to be the best producers of Raw Cashew Nut, we are confident to be able to supply up to thousand tons of high quality Raw Cashew Nut every year.







| Product Name | Raw Cashew Nut |
|--------------|----------------|
| Out Turn     | 49-51          |
| Count        | 180-185pcs/kg  |
| Moisture     | 10% Max        |
| Defect       | 10% Max        |

#### **CLOVES**

Cloves, as we know it, has been cultivated in Indonesia for hundreds of years. And going back to the history, it is one of the reason of VOCs arrival in Indonesia back in 1600s.

In collaboration with farmers and local collectors from North and South Sulawesi, Surabaya, Java, Bacan, Ternate, Tidore, and on the West coast of Halmahera.

We also have vast networks and good connection with Farmers and Suppliers all over Indonesia's growing belt. Since, we purchase our spices products direct from the farmers at origin, we are able to offer our customers a High Quality Lal Pari Cloves at extremely competitive Prices.

#### Specifications of Lal Pari Quality Cloves

| Specifications  | Value |
|-----------------|-------|
| Foreign Matter  | 0%    |
| Stems           | 2.09% |
| Inferior Cloves | 2.25% |
| Admixture       | <1%   |
| Moisture        | 6-12% |





BUMI MEGAH

## CONTACT US



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